



FACT SHEET



For over ten years, Resorts West has been a leader in providing Park City visitors with the luxury mountain resort experience. Resorts West sets the standard of excellence in delivering this experience to our clients with unmatched service and hand-picked accommodations from the most high-end properties in the Park City area.

Our offerings include ski-in/ski-out lodges, beautiful condos and luxury private homes with unique amenities like gourmet kitchens, spectacular views and private hot tubs; not to mention our Signature Private Concierge service. Resorts West also specializes in real estate, property management and exclusive management of the Resorts West Ski Dream Home in Deer Valley®.

Through an unparalleled commitment to relationships – with owners, clients and employees – the Resorts West experience is always exceptional.

RESORTS WEST
PARK CITY, UT

800-541-9378

resortswest.com

FOUNDED: WINTER 1999

KEY PERSONNEL: Joseph Ballstaedt, Chairman/CEO
James Ballstaedt, President/COO
Paul Gardner, CFO

ACCOMMODATIONS: **Resorts West features more than 200 exclusive accommodations in its elite property portfolio.** Known for ski-in/ski-out private homes, additional signature properties include slope-side ski lodges and luxuriously appointed condominiums. Properties range from 2-9 bedroom configurations.

PRIVATE CONCIERGE: Committed to providing guests with the highest level of comprehensive services to ensure a seamless luxury resort experience, Resorts West matches all guests and homeowners with a private concierge for the duration of their stay. **Designed to expedite all elements of a luxury ski vacation, a private concierge manages pre-arrival vacation planning, on-site services and meeting each guest directly at their vacation property for in-home check-in.** Luggage assistance and a thorough property orientation, including a walk through, welcome guests to Park City and familiarize them with their accommodations.

DEER VALLEY RESORT: **Silver Strike Lodge and The Grand Lodge** are two newly constructed slope-side properties in the prestigious Empire Pass area of Deer Valley®. These exceptional lodges offer superior ski-in/ski-out access to Flagstaff Mountain and finely appointed condos featuring gourmet kitchens and luxury finishes. Other signature Resorts West properties include **Black Bear Lodge** at Silver Lake Village and an exclusive inventory of spacious, **ski-in/ski-out private homes** located in **Empire Pass, Silver Lake** and the private gated community of **Deer Crest**.

PARK CITY Resorts West represents carefully selected **private homes and condominiums** in the convenient **Old Town** area surrounding **Main Street** and the **Town Lift**. Our newly remodeled private homes, in configurations of three to five bedrooms, offer private hot tubs, gourmet kitchens and close proximity to Main Street. The ski-in/ski-out village community of **Silver Star** is located less than one mile from the resort base area and includes the on-site convenience of **Silver Star Café** and **Silver Star Ski & Sport**. Property types include 2-4 bedroom condos and townhomes and 4-5 bedroom private cottages.

CANYONS: Resorts West has always focused on the most exclusive inventory at key locations and is excited to manage townhomes at the newly constructed **Juniper Landing**. These 2-3 bedroom luxury townhomes offer convenient lift access to the base area of Canyons. Other signature properties in the area include spacious **private homes** on **Red Pine** road and **ski-in/ski-out estates** in the exclusive gated community of **The Colony** (please note that nightly minimum/frequency requirements apply to all rentals in The Colony).

DREAM HOME: As a leader in providing guests with an unforgettable mountain resort experience, Resorts West fulfilled its vision of creating the ultimate luxury mountain resort home with the Ski Dream Home. *SKI Magazine* chose Resorts West to exclusively develop and manage the first-of-its-kind Ski Dream Home at Deer Valley Resort. Completed in 2007, the ski-in ski-out home is nestled atop Deer Valley Resort's Little Baldy Peak in the exclusive Deer Crest area. At nearly 8,000 feet elevation, the home boasts stunning views and the most luxurious amenities with six bedrooms and 10 baths.

REAL ESTATE: The real estate division of Resorts West assists homeowners in purchasing and selling elite properties through highly individualized service and an in-depth knowledge of the local market.

MOUNTAIN ESTATE MANAGEMENT: Mountain Estate Management, a Resorts West affiliate company, provides non-rental property management services to Park City homeowners, including home management and concierge services. MEM sits next to Resorts West's nightly lodging business, and is similarly selective in managing only the finest homes and most discerning owners. For more information, please visit mountainestate.com

PARK CITY AREA: Resorts West exclusively accommodates guests in the Park City, Utah area. **Located less than 45 minutes from the Salt Lake City International Airport**, visitors can easily be on the slopes at any of Park City's three world-class resorts within an hour. Skiers and snowboarders alike can enjoy the **Greatest Snow on Earth®** at Canyons and Park City Mountain Resort; Deer Valley Resort is for skiers only. During the summer season the mountains offer hundreds of miles of premier biking and hiking trails. Park City boasts dozens of full service spas for those looking for relaxation after an adventurous day in the mountains. Additionally, the city features more than 100 restaurants and bars.

MEDIA CONTACT: Lincoln Hoffman
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435.655.7006



SERVICES

TRANSPORTATION:

- Airport transfers
- Rental cars
- In-town shuttle

IN HOME SERVICES:

- Grocery shopping and delivery
- In-house private chefs
- Lift ticket delivery
- In-room ski rentals
- In-room massage

OTHER CONCIERGE SERVICES:

- Luggage shipping and delivery
- Dinner reservations
- Child care
- Gift baskets
- Spa appointments
- Daily housekeeping
- Guided ski tours
- Cross-country skiing
- Heli-skiing
- Snowmobile tours
- Fly fishing (all year)
- Hot air balloon rides